

FIRST RESORT NEWSMARCH 2009 VOLUME 1

Pre-Sale Inspections Help Sellers in a Buyer's Market

In this changing real estate market, a pre-sale inspection could make a listed property more attractive.

- Agents can recommend certified
- A seller can schedule the inspection at their convenience, with little effort on the part of the agents.
- During the inspection the seller can provide the inspector with information about the property, some of which may be helpful to the buyer.
- A seller can review and comment on the inspection report before it is finalized.
- The inspection report can help a seller and their agent see the inspected property through the eyes of a potential buyer.
- Agents are alerted to any immediate safety issues found before other agents and potential buyers.
- Repairs made ahead of time might make a property show better and demonstrate that the seller is serious about the sale.
- A report posted online could entice a potential buyer to tour the property.
- The inspection report provides a third-party unbiased opinion to offer to potential buyers.
- The report may relieve a prospective buyer's unfounded suspicions before they walk away.
- A seller's inspection may reduce the need for negotiations and "eleventh hour" re-negotiations.
- A seller's inspection may relieve the agent of having to hurriedly procure repair estimates, and/or schedule repairs.
- A seller's inspection report may encourage a buyer to waive their inspection contingencies.
- A deal is less likely to fall apart, as they sometimes do when a buyer's inspection unexpectedly reveals major problems.
- An inspection report might increase full-disclosure protection to the seller.
- A seller's inspection report might assist a potential buyer in acquiring financing.
- An inspection of a newly built property will often reveal defects that could be corrected prior to listing.

Welcome to the launch of

FIRST RESORT NEWS !

March 2009 Newsletter

Written by Administrator

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We will bring you news of interest and helpful advice every month, so stay tuned.

Did You Know...?

If you use “dryer sheets” in your clothes dryer, you should wash your lint a soft brush every few months.

A clear waxy buildup from the dryer sheets could block the airflow and burn out your dryer unit ... or worse, it could start a fire.



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